



Executive Coaching for Inspiring Leaders and Workplaces

Michael Kerr Delivers Proven Results

Why Great Companies Invest Heavily in Leadership Training and Coaching

Consider this:

The #1 reason employees leave organizations is because of their immediate supervisor or manager.

Conversely:

The #1 competitive advantage YOU have is your workplace culture.

With the costs of poor leadership and the benefits of inspiring leadership being so high, you simply cannot afford to not invest in developing your organization's leadership skills.

Investing in leadership coaching can help your organization:

- ✓ Create the kind of workplace culture that drives greater results and phenomenal success
- ✓ Lower employee turnover rates; increase employee retention rates
- ✓ Increase creativity and innovation in the workplace
- ✓ Manage change more effectively in a rapidly changing world
- ✓ Decrease stress levels and improve the psychological health of your organization
- ✓ Build more capable, unified, and healthy team dynamics
- ✓ Lower employee absenteeism rates
- ✓ Develop future leaders

“ Mike’s management philosophy is a fantastic approach that I have encouraged my management team to carry forward. ”

Martine Rothblatt,
Chairman and CEO, United Therapeutics



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Why Successful People Invest in Personal Development

Talk to any highly successful executive, leader, or business operator, and three out of four times they'll tell you that the key to their success was investing in their own personal and professional development.

Enhancing your leadership skills can help you:

- ✓ Develop skills that will improve your prospects for career enhancement
- ✓ Build trust, respect, and influence within your team and organization
- ✓ Get the results you need and want from your team
- ✓ Substantially reduce your workplace stress (imagine no more sleepless nights!)
- ✓ Increase your happiness with your career

Michael Can Help You...

- ✓ Instil a sense of vision and purpose in your own career and in those you lead
- ✓ Model and communicate your organization's values for maximum impact
- ✓ Develop tools to help your leaders motivate, inspire, and recognize employees for maximum results
- ✓ Improve your leaders' workplace communication skills
- ✓ Develop your coaching and feedback skills
- ✓ Create a set of tools for building a workplace culture that fosters innovation, embraces change and adapts quickly to new circumstances
- ✓ Use positive humor to build a stronger workplace culture
- ✓ Become a leader who makes a difference, who truly inspires, and who leads a legacy in your organization

How the Coaching Process Works

After an initial introductory 30-minute consultation, you and Michael will each assess whether or not Michael can help you with your specific goals and needs.

If there is a good match, Michael will discuss various options for working with you or your team. Depending on your location (Michael is based in Calgary and Canmore, Alberta) coaching typically involves a combination of face-to-face meetings, video conferencing, telephone, and e-mail correspondence.

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For More Information

Contact Michael at
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or drop an e-mail to
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